



UNITED ELECTRICAL SALES OF THE CAROLINAS
REPRESENTING ELECTRICAL MANUFACTURERS SINCE 1946
 4110 Pine Cone Drive, Greensboro, NC 27405 Phone: 336-375-1122 Fax: 336-375-0177 www.uesrep.com

HOT LINKED



| PRODUCTS | SALES CONTACT | FREIGHT ALLOWED | MIN BILL |
|---|--------------------------------|-----------------|----------|
| Copper & Aluminum Building Wire, THHN, XHHW, NM-B, UF-B, Specialty Wire, Tray Cables & Utility Cables | Debbie Gearhart Josh Hopper | PPD 3,500# | \$0 |

CO-LOAD



| PRODUCTS | SALES CONTACT | FREIGHT ALLOWED | MIN BILL |
|---|-------------------------------|-----------------|----------|
| Prefabricated Device Assemblies, Custom Cut Whips | Tony Gonzalez Glenn Gorham | \$2,000 | \$250 |

CO-LOAD



| PRODUCTS | SALES CONTACT | FREIGHT ALLOWED | MIN BILL |
|--|--|--|----------|
| MC, AC, and Healthcare Cable, Specialty Cables, Flexible Metal Conduit, Liquidtight Conduit, Non-Metallic Liquidtight Conduit, Fixture Whips, Luminary, MC Glide | Chris Lindblad Gina Bradley Katie Hartsfield | MC Cable - 3,000# Flex / LT / Whips - \$1,500 Combo - 3,000# | \$250 |

CO-LOAD



| PRODUCTS | SALES CONTACT | FREIGHT ALLOWED | MIN BILL |
|--|--|--------------------------------------|----------|
| PVC Pipe - Schedule 40 & 80 and Utility Duct, PVC Fittings, P & C Duct, Utility Duct EB & DB | Chris Lindblad Gina Bradley Katie Hartsfield | Fittings - \$2,500 Pipe - 10,000# | \$250 |

CO-LOAD



| PRODUCTS | SALES CONTACT | FREIGHT ALLOWED | MIN BILL |
|--|--|--|----------|
| EMT, Rigid, and IMC Steel Conduit, True Color EMT, Kwik-Fit EMT, Super Kwik-Couple Rigid and IMC, EMT and Rigid Elbows, Couplings, and Nipples, Aluminum Conduit and Fittings, PVC Coated Conduit and Fittings | Chris Lindblad Gina Bradley Katie Hartsfield | Steel - 10,000# Alum - 2,000# ECN Fittings - \$1,000 | \$250 |

CO-LOAD



| PRODUCTS | SALES CONTACT | FREIGHT ALLOWED | MIN BILL |
|---|-------------------------------|---|----------|
| Steel, Aluminum, and Stainless Steel Ladder, Trough Tray, Steel and Aluminum Channel Tray, Fiberglass Ladder Tray, Steel Wire Mesh Basket, Aickinstrut Fiberglass Channel & Accessories | Tony Gonzalez Glenn Gorham | Metallic - \$11,500 Fiberglass - \$16,000 Aickinstrut - \$5,000 | \$250 |



| PRODUCTS | SALES CONTACT | FREIGHT ALLOWED | MIN BILL |
|---|---|---|----------|
| RTRC Fiberglass Conduit & Fittings: Epoxy Resin Conduit & Fittings in Standard, Heavy, and Extra Heavy Wall Phenolic Resin Conduit & Fittings in Extra Heavy Wall | Chris Lindblad Tony Gonzalez Glenn Gorham | Conduit - \$35,000 Fittings/Elbows - \$10,000 Combined - \$35,000 | \$250 |



| PRODUCTS | SALES CONTACT | FREIGHT ALLOWED | MIN BILL |
|--|------------------------------------|--|----------|
| Power and Communications products. Smooth or ribbed, various color options, reels, straights, striping, pull tape, and custom printing. SDR 9 thru 17, Sched 40 & 80, 1/2" up to 16" | Chris Lindblad Katie Hartsfield | Contact your UES Rep for Freight Terms | \$250 |

CO-LOAD



| PRODUCTS | SALES CONTACT | FREIGHT ALLOWED | MIN BILL |
|---|--|---|----------|
| Channel, Fittings & Accessories, Pregalvanized, HDG, Aluminum & Stainless, Defender | Chris Lindblad Gina Bradley Katie Hartsfield | Channel \$7,500/7,500# Fittings \$5,000/2,500# Combined \$10,000/8,000# | \$250 |



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|---|-----------------------------|-----------------|----------|
| Electrical Enclosures, Customs, Special Metal Fab, Galvanized, Stainless, Wireway, Trough, Pushbutton Enclosures, UL Types 1, 12, 13, 3R, 4 & 4X, Thermal Management Products | Jamie Jones Glenn Gorham | \$1,500 | \$150 |

***ATKORE FLATBED CO-LOAD: Freight Allowed with 8,000# of any two or more product groups**

***ATKORE LTL CO-LOAD: Freight Allowed @ \$1500 for any orders that include 2 or more product groups listed below: Flex, Liquid Tight, Whips, ECN, Aluminum Fittings, Steel Fittings, Strut Fittings, PVC Coated Fittings, PVC Fittings**

Terms and Conditions subject to change without notice and are not guaranteed, call to verify before placing an order.



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| PRODUCTS | SALES CONTACT | FREIGHT ALLOWED | MIN BILL |
|---|-----------------------------|-----------------|----------|
| Energy Monitoring Products & Systems, New or Retrofit Stand-Alone Metering Products, Electric, Water, Steam, Gas and BTU Meters | Glenn Gorham Dan Scoglio | PP & CHG | \$250 |



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|--|-------------------------------|-----------------|----------|
| Audible and Visual Signaling Products, Resi Chimes & Healthcare Call Stations Industrial Horns, Bells, Intercoms | Tony Gonzalez Leslie Auman | \$500 | \$0 |



| PRODUCTS | SALES CONTACT | FREIGHT ALLOWED | MIN BILL |
|--|-------------------------------|-----------------|----------|
| Safety Engineered Solutions, Temporary Lighting & Power, Hazardous Lighting, Portable Power, Wiring Devices & Cordsets, Wire Mesh Grips, Cord Reels, Custom Power Drops & Strings, & Portable GFCI's | Tony Gonzalez Glenn Gorham | \$1,750 | \$100 |



| PRODUCTS | SALES CONTACT | FREIGHT ALLOWED | MIN BILL |
|---|-----------------------------|--|----------|
| Grounding & Bonding, Ultraweld Exothermic Connections, Lightning Protection, Bare Copper Wire | Jamie Jones Glenn Gorham | Contact your UES Rep for Freight Terms | \$250 |



| PRODUCTS | SALES CONTACT | FREIGHT ALLOWED | MIN BILL |
|--|-----------------------------|-----------------|----------|
| Industrial automation and controls consisting of VFD's, Power Supplies, Miniature Circuit Breakers, Contactors, Terminals, Solar Switches, Relays and Timers, Connectors, and HMI's. | Dan Scoglio Alex Edwards | PP & CHG | \$0 |



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|--|-----------------------------|-----------------|----------|
| MCC's and retrofit MCC buckets, Enclosed control and starters, VFD's, Soft starters, ATS's and MTS's | Dan Scoglio Alex Edwards | PP & CHG | \$0 |



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|--|-----------------------------|-----------------|----------|
| 10kW to 150kW Standby Generators, Automatic Transfer Switches, & Accessories | Jamie Jones Glenn Gorham | 4 Units or more | \$0 |



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|--|-----------------------------|---|----------|
| LED Lighting - Commercial & Residential: Recessed Down Lights, Tape Light, Discs, Pucks, Under Cabinets, Step Lights and More! | Jamie Jones Glenn Gorham | \$1,000 to lower 48 FedEx Ground Flat rate for smaller orders \$15 to branch \$25 dropship to jobsite | \$0 |



| PRODUCTS | SALES CONTACT | FREIGHT ALLOWED | MIN BILL |
|--|------------------------------|-----------------|------------------------------------|
| A/C Disconnects, Service Entrance & Surge Protection, Meter Sockets & Terminal Boxes, Power Inlets & Outlets, RV Park Equipment, Safety & Transfer Switches, Spa Panels & Temp Power | Leslie Auman Glenn Gorham | \$1,500 | \$50 min order fee less than \$500 |



| PRODUCTS | SALES CONTACT | FREIGHT ALLOWED | MIN BILL |
|---|-----------------------------|--|---|
| Electrical Products - Fittings, Connectors, Lugs, Boxes, Switches, etc. HVAC Products - Capacitors, Motors, Relays, etc. LED Lighting - Area, Wallpack, Exits, UFO's, Resi, Driverless, etc. FreshAireUV - Protection for HVAC Systems, Chillers, Ice Machines | Leslie Auman Jamie Jones | \$250 ppd except: \$750 Elbows ≥ 2.5" 8' fixtures Bulk discounts LT, AC Disconnects 20 cases bulk PVC Cement | \$100 min order \$25 small order fee less than \$250 |



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| NEPTCO is the pioneering company that created MULETAPE® which allows the user to thread, measure and pull with a single product. TRACE-SAFE®, the only water blocking tracerwire system for locating underground utilities on the market, is light weight, footage marked and easy to install using our water blocking connectors | Chris Lindblad Glenn Gorham | Contact your UES Rep for Freight Terms | \$350 |

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| Alum XHHW/SER/SEU, Belden, Armored Cable, Feeder MC, Tray, VFD, Generator, Med Voltage Cable & Accessories, Load/Deadbreak Elbows, Portable Cord, Fiber Optic, Communication, 2hr Fire-Rated (Same-Day Ship, Cuts, Parallels, Stripping, Twisting, Pull Heads, Labeling, and more) | Debbie Gearhart Josh Hopper | Contact your UES Rep for Freight Terms | \$0 |



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|--|---------------|-----------------|----------------------------------|
| Mobile jobsite power carts Full battery backup systems from Residential to Hyperscale Data Center | Dan Scoglio | PP & CHG | Contact your UES Rep for details |



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|---|------------------------------|-----------------|----------|
| Phase Converters, Meter Combos, Automatic Transfer Switches, Manual Transfer Switches, Double-Throw Switches, Stray Voltage Isolators, Power Factor Correction Capacitors | Leslie Auman Glenn Gorham | \$2,500 | \$0 |



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|--|---------------|-------------------------------------|----------|
| Master Dealer of Misc. Electrical Products/Brands - Honeywell Micro Switch, CRC, LPS, Nuts/Bolts/Screws, Energizer, Duracell, Eaton DP Contactors, Rust-oleum Paints, Mueller Clips, Selecta Switch and 3M Electrical Products | Tony Gonzalez | Combined - \$950 3M Only - \$300 | \$50 |



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|--|-----------------------------|-----------------|----------|
| Panelboards - up to 1200 A - 120-600VAC Switchboards - up to 5000A - 600VAC Medium Voltage Switchgear - 5kv-38kv Power Study - arc flash and coordination study Services - startup and commissioning | Dan Scoglio Alex Edwards | PP & CHG | \$0 |



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|--|---------------|-----------------|----------|
| Uninterruptible Power Supply (UPS) Double Conversion products Single phase (1-10kVA) Universal Tower and Rack Mount Systems Three phase (3.5-500kVA) Universal Tower Systems | Dan Scoglio | PP & CHG | \$0 |



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|--|---------------|-----------------|----------------------------------|
| Weatherproof Boxes & In Use Covers, Fan Braces, and Specialty Switch & Recep. Covers | Tony Gonzalez | \$2,000 | Contact your UES Rep for details |



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|--|-----------------------------|-----------------|----------|
| Turnkey Submetering Solutions. The suite of services includes an onsite consultation, facility audits, system design, application, and post-installation system support. | Glenn Gorham Dan Scoglio | PP & CHG | \$250 |



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UES INSIDE SALES SPECIALISTS

We Will Negotiate To Get You The Best Deal and Terms



MARKET KNOWLEDGE

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PARTNERSHIP

UES POST-SALES SERVICE TEAM

We are Dedicated to Exceeding Your Expectations



SHIPPING/TRACKING

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SUPPORT

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PROBLEM SOLVING

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SATISFACTION