UNITED ELECTRICAL SALES OF VIRGINIA
REPRESENTING ELECTRICAL MANUFACTURERS SINCE 1946
10780 Old Washington Hwy Bldg A, Glen Allen, VA 23060 Phone: 804-353-3144 Fax: 804-353-3554 www.uesrep.com

HOT LINKED

## ALLIED MOULDED PRODUCTS, Inc.

| PRODUCTS | SALES CONTACT | FREIGHT ALLOWED | MIN BILL |
|---|---|---|---|
| American Made Non-Metallic enclosures. Fiberglass & Polycarbonate, with a wide array of options & accessories for industrial & harsh environment applications, all over the world | Jamie Jones<br>Glenn Gorham | $2,875 | $100 |

## AUSTIN ELECTRICAL ENCLOSURES

| PRODUCTS | SALES CONTACT | FREIGHT ALLOWED | MIN BILL |
|---|---|---|---|
| Electrical Enclosures, Customs, Special Metal Fab, Galvanized, Stainless, Wireway, Trough, Pushbutton Enclosures, UL Types 1, 12, 13, 3R, 4 & 4X, Thermal Management Products | Hunter Lockamy<br>Jamie Jones | $1,500 | $150 |

## nVent BERGEN® INDUSTRIES, INC.

| PRODUCTS | SALES CONTACT | FREIGHT ALLOWED | MIN BILL |
|---|---|---|---|
| Retrofit COB Lamps, String Lights, Temporary Lighting, Cordsets, Whips, & Tubeguards | Hunter Lockamy<br>Glenn Gorham | $1,000 | $150 |

## nVent BRISCON®

| PRODUCTS | SALES CONTACT | FREIGHT ALLOWED | MIN BILL |
|---|---|---|---|
| Metal Staples<br>Plastic Staples<br>Specialty Staples & Accessories | Hunter Lockamy<br>Glenn Gorham | $1,000 | $150 |

## GB Gardner Bender by nVent

| PRODUCTS | SALES CONTACT | FREIGHT ALLOWED | MIN BILL |
|---|---|---|---|
| Electrical Tools, Benders, Conduit Fishing Cable Ties, Staples, Wire Terminations & Management | Hunter Lockamy<br>Glenn Gorham | $250 | $150 |

## HARGER / TE connectivity

| PRODUCTS | SALES CONTACT | FREIGHT ALLOWED | MIN BILL |
|---|---|---|---|
| Grounding & Bonding, Ultraweld Exothermic Connections, Lightning Protection, Bare Copper Wire | Hunter Lockamy<br>Jamie Jones | Contact your UES Rep for Freight Terms | $250 |

## nVent ILSCO connections matter

| PRODUCTS | SALES CONTACT | FREIGHT ALLOWED | MIN BILL |
|---|---|---|---|
| Mechanical & Compression Lugs, Connectors, Splices & Tools | Hunter Lockamy<br>Glenn Gorham | $250 | $150 |

## IMO AUTOMATION

| PRODUCTS | SALES CONTACT | FREIGHT ALLOWED | MIN BILL |
|---|---|---|---|
| Industrial automation and controls consisting of VFD's, Power Supplies, Miniature Circuit Breakers, Contactors, Terminals, Solar Switches, Relays and Timers, Connectors, and HMI's. | Dan Scoglio<br>Alex Edwards | PP & CHG | $0 |

## INTEGRATED CIRCUIT SOLUTIONS — All About Power.

| PRODUCTS | SALES CONTACT | FREIGHT ALLOWED | MIN BILL |
|---|---|---|---|
| MCC's and retrofit MCC buckets, Enclosed control and starters, VFD's, Soft starters, ATS's and MTS's | Dan Scoglio<br>Alex Edwards | PP & CHG | $0 |

## JM Eagle™

| PRODUCTS | SALES CONTACT | FREIGHT ALLOWED | MIN BILL |
|---|---|---|---|
| Schedule 40/80, White PVC Conduit, HDPE Electrical Conduit, Utility Duct, Communications Duct & Innerduct, EagleBore™, ProCore™, Large Diameter Conduit and Repair Systems | Gina Bradley<br>Chris Lindblad | PVC $25,000<br>Fittings $3,500 | $500 |

## KING INNOVATION by nVent

| PRODUCTS | SALES CONTACT | FREIGHT ALLOWED | MIN BILL |
|---|---|---|---|
| AlumiConn - Cu/Al Connectors<br>DryConn - Direct bury Connectors<br>Gorilla Nuts, Push-In Connectors, Landscape Connections, Manual Transfer Pumps | Hunter Lockamy<br>Glenn Gorham | $500 | $150 |

**Terms and Conditions subject to change without notice and are not guaranteed, call to verify before placing an order.**

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## KOHLER Generators

| PRODUCTS | SALES CONTACT | FREIGHT ALLOWED | MIN BILL |
|---|---|---|---|
| 10kW to 150kW Standby Generators, Automatic Transfer Switches, & Accessories | Jamie Jones<br>Glenn Gorham | 4 Units or more | $0 |

## OMNICABLE EMPOWERING DISTRIBUTION™

| PRODUCTS | SALES CONTACT | FREIGHT ALLOWED | MIN BILL |
|---|---|---|---|
| Alum XHHW/SER/SEU, Belden, Armored Cable, Feeder MC, Tray, VFD, Generator, Med Voltage Cable & Accessories, Load/Deadbreak Elbows, Portable Cord, Fiber Optic, Communication, 2hr Fire-Rated (Same-Day Ship, Cuts, Parallels, Striping, Twisting, Pull Heads, Labeling, and more) | Debbie Gearhart<br>Josh Hopper | Contact your UES Rep for Freight Terms | $0 |

## REON

| PRODUCTS | SALES CONTACT | FREIGHT ALLOWED | MIN BILL |
|---|---|---|---|
| Mobile jobsite power carts<br>Full battery backup systems from Residential to Hyperscale Data Center | Dan Scoglio | PP & CHG | Contact your UES Rep for details |

## RONK

| PRODUCTS | SALES CONTACT | FREIGHT ALLOWED | MIN BILL |
|---|---|---|---|
| Phase Converters, Meter Combos, Automatic Transfer Switches, Manual Transfer Switches, Double-Throw Switches, Stray Voltage Isolators, Power Factor Correction Capacitors | Leslie Auman<br>Glenn Gorham | $2,500 | $0 |

## SOUTHERN GROUNDING PRODUCTS

| PRODUCTS | SALES CONTACT | FREIGHT ALLOWED | MIN BILL |
|---|---|---|---|
| Galvanized and Copperclad Ground Rods and Accessories | Andrew Evans<br>Glenn Gorham | $4,500/<br>Clamp Only Orders-$450 | $100 |

## SPARKSTONE ELECTRICAL GROUP

| PRODUCTS | SALES CONTACT | FREIGHT ALLOWED | MIN BILL |
|---|---|---|---|
| Panelboards - up to 1200 A - 120-600VAC<br>Switchboards - up to 5000A - 600VAC<br>Medium Voltage Switchgear - 5kv-38kv<br>Power Study - arc flash and coordination study<br>Services - startup and commissioning | Dan Scoglio<br>Alex Edwards | PP & CHG | $0 |

## nVent SPERRY INSTRUMENTS

| PRODUCTS | SALES CONTACT | FREIGHT ALLOWED | MIN BILL |
|---|---|---|---|
| Multi-Meters, Scanners/Tracers, Voltage Testers, Clamp-On Meters, IR Thermometers, Specialty Meters, & Voice/Data/Video Installation Tools | Hunter Lockamy<br>Glenn Gorham | Contact your UES Rep for Freight Terms | $100 |

## ENERGY & ENGINEERING SOLUTIONS

| PRODUCTS | SALES CONTACT | FREIGHT ALLOWED | MIN BILL |
|---|---|---|---|
| Turnkey Submetering Solutions. The suite of services includes an onsite consultation, facility audits, system design, application, and post-installation system support. | Glenn Gorham<br>Dan Scoglio | PP & CHG | $250 |

# UES INSIDE SALES SPECIALISTS

**We Will Negotiate To Get You The Best Deal and Terms**



MARKET KNOWLEDGE



PRODUCT EXPERTISE



GUIDIANCE



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